**JACKSON QIU**

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Cambridge, MA 02139

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**EDUCATION**

**MIT SLOAN SCHOOL OF MANAGEMENT** Cambridge, MA

*Candidate for Master of Finance, June 2013* 2012 – Present

* GPA: 5.0/5.0 (Top 10%)
* Relevant Coursework: Investments, Financial Statement Analysis, Quantitative Investment Strategies, Analytics of Finance, Proseminar in Capital markets / Investment management
* Active member of Investment Management Club and Quantitative Finance Club

**SHANGHAI JIAOTONG UNIVERSITY** Shanghai, China

*Bachelor of Business in Finance* 2008 - 2012

* GPA: 3.8/4.0 (Top 5%); GMAT: 770/800 (Top 1%)
* Awards: SJTU First-Class Scholarship (Top 1%); Outstanding Volunteer of University (Top 1%);

First Prize in China Math Modeling Contest; Proactive Leader of College (1/300)

* Selected for business exchange program at SBE Management School in Netherlands (Fall 2010)

**EXPERIENCE**

**SHANGHAI SECURITIES CO., LTD** (Top 10 investment bank in China) Shanghai, China

***Intern, Capital Markets Division*** Winter - Spring 2012

* Conducted research on portfolio management issues of China’s sovereign wealth funds as well as pension

funds; tracked market dynamics and drafted weekly investment strategy reports

* Authored 8 IPO pricing reports on stocks totaling $4B in Chinese market; interviewed industrial experts for research; implemented absolute and relative valuation model to derive fair market price
* Analyzed data within 5 asset classes (stocks, bonds, PE, RE and hedge funds) and presented asset allocation proposals to portfolio managers

**DONGHAI SECURITIES CO., LTD** (Top 10 investment bank in China) Shanghai, China

***Intern, Fixed Income Division*** Fall 2011

* Collaborated with partner companies to compile documents for underwriting syndicate deals
* Prepared weekly market analysis reports and daily brief for trading committee
* Assisted efficiently in bond sales and trading executions; tracked and analyzed transactions in database

**CITI BANK** Shanghai, China

***Intern, Sales Department*** Summer 2011

* Evaluated as exceptional (Top 5%) in summer end review
* Led a team of 6 in conducting field investigations on competing banks
* Conducted 300+ calls to successfully expand customer base and increase customer activities

**ZHONGCAI GROUP** (500+ workers) Shanghai, China

***Intern, Derivatives Department*** Summer 2010

* Programmed technical signals to establish a stock-index future quantitative trading system
* Implemented original quantitative trading strategies to enhance profitability and reduce volatility

**LEADERSHIP AND ACTIVITIES**

***Top 3 team in China, CFA Global Investment Research Challenge*** Sep 2011 - Dec 2011

* Conducted rigorous research on a multi-national manufacturing company in rare metal industry; analyzed

the company’s overseas M&A projects and high-end product expansion plans

* Presented research results and recommended the company to 20+ fund managers and CFA China committee

***President, Antai Student Activity Center (ASAC)*** Sep 2009 - Jun 2010

* Led 3 teams (18 students) in organizing 10+ events including 5 lectures and 2 college-wide social events
* Tripled student participations by rebuilding team structure and establishing efficient marketing channels

**SKILLS**

* Computer: Eviews, Bloomberg, Wind, SPSS and MATLAB
* CFA Level II Candidate
* Interests: Traditional Chinese Calligraphy, Badminton, Sailing